# PLEASE SILENCE YOUR PHONE







#### **Distance from home**

Cost

**Admission criteria** 

# Ideal fit?

Size

**Geographic setting** 

Academics

**Atmosphere** 



2018:

4-year Public - \$22k - \$35k 4-year Private - \$36k - over \$70k

2036: 4-year Public - \$44k - \$64k 4-year Private - \$72k - \$141k

cost projector at www.finaid.org



# 60 or 120 Credits

Number of credits usually required to complete a Bachelor's Degree.



$$12 \times 4 = 12 \times 8 = 12$$

48 or 96; this means a student is already 24 credits short (an entire year!) for their 4-year credential.





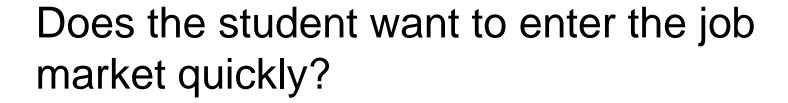
The number of credits a student should consider taking MINIMALLY every semester to graduate on-time.

# PLAN AHEAD



#### **Higher Education Choices**

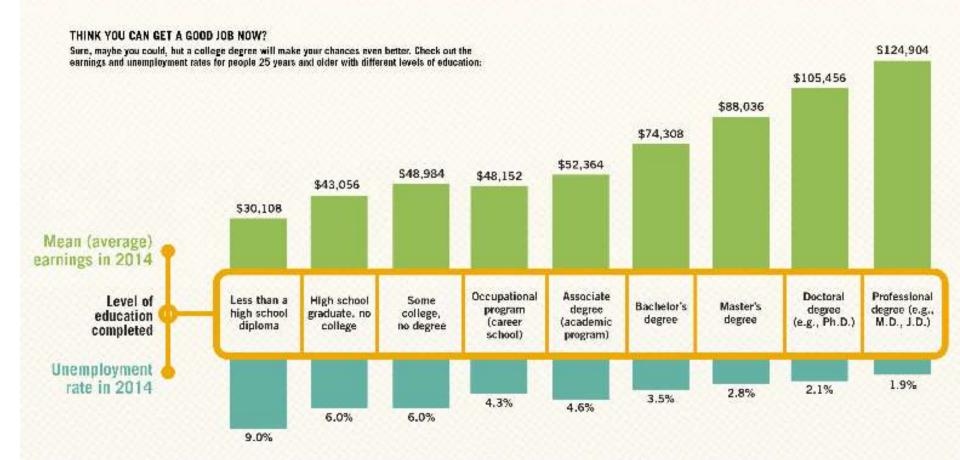
- Four-year college or university
- Two-year colleges
- Business trade and tech schools
- Hospital schools of nursing



Is undergraduate work preparation for further education?







Source: Bureau of Labor Statistics, Current Population Survey, unpublished tables 2015







#### Resources

- EducationPlanner.org
- MySmartBorrowing.org
- CollegeResults.org
- Collegecost.ed.gov
  - » Net-price calculators
  - » College Scorecards



### SCHOLARSHIPS

#### Many qualifications to receive scholarships

# High School Seniors apply for an average of 0 scholarships

- Don't leave free money on the table
  - Employers, bank, credit union, church
- Larger scholarships due in the fall
  - ❖Intel Science Talent Search, Burger King Scholars Program, Live Mas Scholarship- Taco Bell, Cameron Impact Scholarship (juniors), AXA Achievement Scholarship, Coca Cola Scholars, ThanksUSA
- Local, smaller scholarships in spring
- **♦** Apply to many set a goal of 25!

#### Increase your scholarship options

#### **Scholarship Sites**

- Fastweb.com
- ScholarshipAmerica.org
- Peerlift.org
- CollegeBoard.org
- PittsburghFoundation.org
- Tfec.org (HR)
- ThePAFoundation.org (SS)

#### **Unusual Scholarships**

- StuckatProm.com
- Afsascholarship.com
- Google "left-handed scholarships"

- Academics
- **Athletics**
- Community and Volunteerism
- After school or summer jobs
- Special interests (hobbies, clubs, activities, church, etc.)

#### **Unique Scholarships**

#### **Jif Most Creative Sandwich Contest**

Jif Peanut Butter holds the Jif Most Creative
 Sandwich Contest as a fun way to award students preparing to attend college. The award includes a scholarship worth \$25,000, as well as a Jif Peanut Butter Basket worth \$50.

#### The Wear Duck Tape to Prom Scholarship

 Duck Brand products holds an annual contest to see who can make the best prom outfit from Duck® Tape. The winners receive a \$5,000 scholarship.

#### American Fire Sprinkler Association Scholarship Program

 The American Fire Sprinkler Association has scholarships totaling \$20,000 that are awarded to students who submit the required documents, including an essay on automatic fire sprinklers.



#### **Unique Scholarships**

#### **Chick and Sophie Major Memorial Duck Calling Contest**

 Stuttgart, Arkansas awards scholarships at the Chick and Sophie Major Memorial Duck Calling Contest. First place wins a scholarship of \$2,000, second place wins \$1,000, third receives \$750, and 4th receives \$500.

#### **The Fountainhead Essay Contest**

 Ayn Rand Novels, a site specializing in the writings of author and philosopher Ayn Rand, has an annual essay contest awarding between \$50 and \$10,000 to over 200 students who write essays on chosen topics about Rand's well-known work, The Fountainhead. While not strictly a scholarship, these contests are only open to 11<sup>th</sup> and 12<sup>th</sup> grade students.

#### \$2,500 "Advice to Your High School Self" Scholarship

 Unigo (Campus Discovery) has a scholarship for \$2,500 called the "Advice to Your High School Self" Scholarship. Students approaching graduation from college or recent college grads who finished an associate's or bachelor's degree are eligible.



#### FAFSA.gov

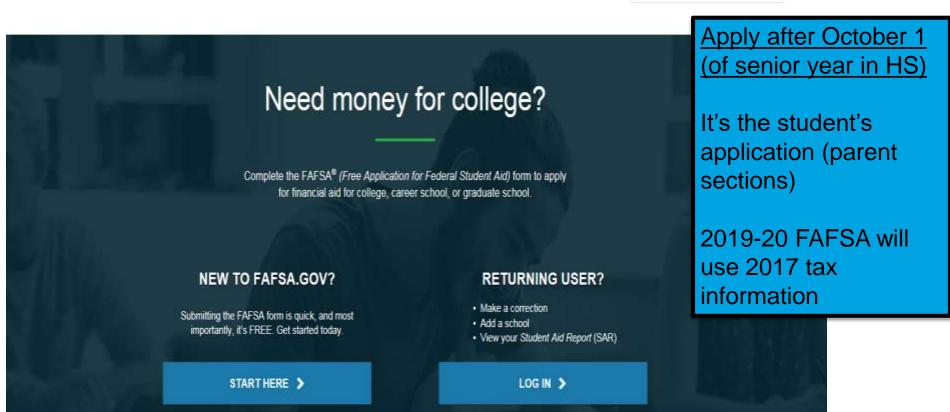


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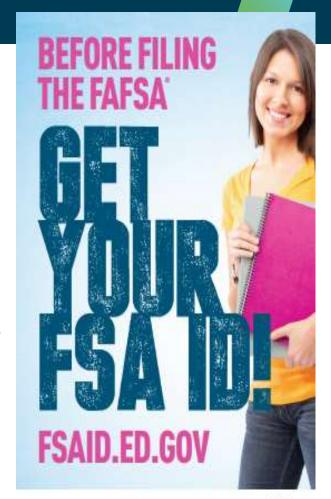
Search FAFSA Help

Q



### FSAID.ed.gov

- Allows you to sign the FAFSA (as well as loan documents)
- The student and one parent (if the student is dependent) will need an FSA ID Username and Password
- DO NOT lose it; <u>DO</u> write it down You will need to file a FAFSA every year you are in postsecondary school
- Need separate email addresses for student and parent; make sure information is accurate (and identical to the information you file on your FAFSA)







## Whose information goes on the FAFSA?

 Divorced or separated parents the parent that provides more than 50% of students support (household)

Stepparents – yes

Adoptive parents - yes

Grandparents – no

Foster parents - no

Legal guardians - no

Anyone else the student is living with - no





#### **Independent Students are:**

- 24 or older on Jan 1st of award year
- Veteran (includes active duty personnel)
- Working on graduate degree
- Emancipated minor in legal guardianship
- Orphan, in foster care, or ward of the court at anytime when student was age 13 or older
- Have legal dependents other than spouse
- Student deemed homeless by proper authority

#### Know your deadlines!

**Schools have priority filing deadlines. ASK THEM!** 

#### **State Grant deadline is:**

May 1 - First Time and Renewal Applicants that plan to enroll in a degree program or a college transferable program at a junior college or other college or university

<u>August 1</u> - First Time applicants that plan to enroll in a community college; a business, trade, or technical school; a hospital school of nursing; or a 2-year program that is not transferable to another institution

**Expected Family Contribution** (EFC)



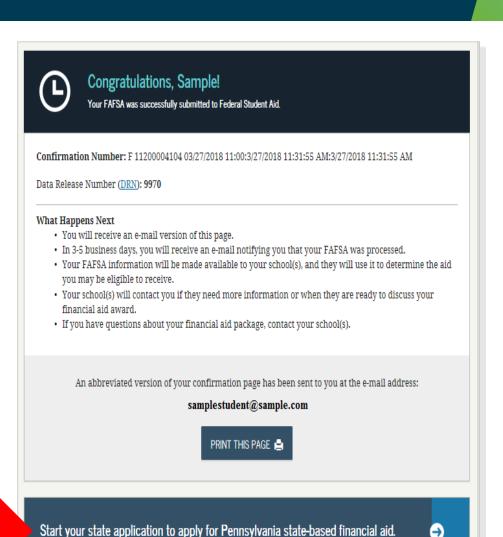
- Student and Parent Contribution
- Bulk of EFC comes from income
- Assets exclude: value of home you live in, personal property, retirement, and life insurance.
- Assets include (but not limited to): value of cash, savings, and checking, investment accounts, 529 plans, rental property, etc.
- Parent asset contribution = roughly 9-12%
- Student income contribution = 50% of amount over \$6,660; assets at 20%.
- Parent contribution divided by number of children in college at the same time



#### **Confirmation Page**

At the bottom of the confirmation page, you will find the link to the State Grant Form and the EFC

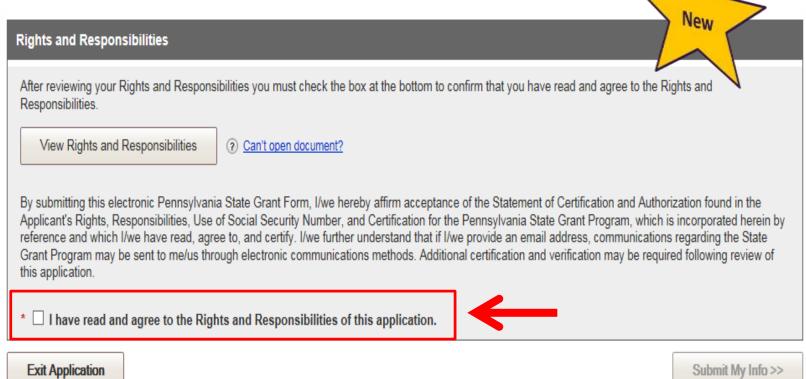
First-time filers only – can also access at www.pheaa.org



Θ

#### PA State Grant Form (SGF)

✓ Check Rights and Responsibilities Box to electronically sign SGF



# **AWARD LETTERS**

#### **Financial Need**



- Expected Family Contribution (EFC)
- = Financial Need

				Fall 2011	Spring 2012	TOTAL	
Federal Pell Grant	\$0	Federal Pell Grant		\$750.00	\$750.00	\$1,500.00	1
State Scholarship Grant	\$1,000	Federal Perkins Loan		\$1,000.00	\$1,000.00	\$2,000.00	
Institutional Grant	\$6,000	Federal Subsidized Staffo	rd	\$2,750.00	\$2,750.00	\$5,500.00	
Federal Perkins Loan	\$0	Federal Unsubsidized Sta		\$1,001.00	\$999.00	\$2,000.00	
Federal Stafford Loans	\$2,625	Federal Work-Study Prog		\$1,300.00	\$1,300.00	\$2,600.00	
		University and Alumni Aw	ard	\$16,250.00	\$16,250.00	\$32,500.00	)
Federal Work-Study	\$2,375	Total Awards	h	***************************************	***************************************	***************************************	
Total Award	\$12,000		•	UNIVERSITY CE OF FINANCIAL AID			
5000mir - 500000	W1963 100	are with	Academic Yea	r: 20??-20??		NOTIFICATIO	N OF FINANCIAL AID
Office of Financial Assistance NORTHERN New Mexico College			Budget Assumptions: Resident Dependent Single ID #: 123-45-6789 Award Date: April 7, 20??			After careful consideration, the Financial Ai offer of financial assistance for the award p decision was made after careful considerat	
une 18, 20XX ohn Doe	SAMPLE AWARD L. FOR 20XX -20XX Awa STUDENT D ESTIMATED	ard Year 123 Main Street				this award, you must complete, sign, and re within four weeks of receipt and by May 1st cancellation if you do not respond by the sidecline any part of this offer, please place: area for the corresponding part of the pack and conditions of the award as described in	
O Bux 00		ED FOR EXPLANATION) FAMILY CONTRIBUTION CO				enclosed.	
Espanola, NM 87532	OTHER AID	D 0	DECLINED			FALL 20??	SPRING 20??
	FINANCIAL UNMET NE	ED: F 2896	()	Anytown University Schola	rship	\$1,000	\$1,000
We are pleased to offer you the follow	ving financial aid awards	for the 2013-14 academic year to	1 1	Endoral SEOC Cross		\$ 800	\$ 800
						\$ 650	\$ 650
							•
	. •	• ,				\$ 1,100	\$ 1,100
	ortin	outa		1111	nt	\$1,200	\$1,200
	JI LII	ıg it a		Jul	ount	\$1,550	\$1,550
						\$1,600	\$1,600
						\$ 800	\$ 800
WERE OFFERED WORK STUDY AS I	AKT UF YOUR AWARDS	<u> </u>	( )	PLUS Loan		\$1,600	\$1,600
FO CANCEL AID:	nmer 20XX     Fall 20X)	☐ Spring 20XX ☐ Summer 3	\/	. 200 20011		Total Aid: \$20	
☐ I will NOT attend Northern for the		-, -		dance (Tuition, Room, Board, T	ransportation, Books,	Supplies, Fees):	\$23,400
WORK STUDY DECLINE OR ACCEPT					Le	ily Contribution: ss Financial Aid:	- 2,602 - 20,600
					K	emaining Need:	\$ 198

#### STUDENT: Bobby Mo

We are pleased to notify you of the following award(s) to help you finance your education for the 2015-16.

Morris University (RMU). Actual 2015-16 tuition and fee charges, as well as information garding other to options are the company accession the RMU website at www.rmu.edu/finaid

Grants and Scholarships - Free Money!			
## 15 07 ##CC	FALL	SPRING	TOTAL
Institution Grant(s)			
Justine	\$3,500	\$3,500	\$7,000
RMU GRANT	\$1,950	\$1,950	\$3,900
Federal Grant(s)			
PELL GRANT	\$2,713	\$2,712	\$5,425
SEOG	\$750	\$750	\$1,500
State Grant(s)			
EST PHEAA GRANT	\$2,000	\$2,000	\$4,000
	*******	1	
cremu(S)	\$10,913	\$10,912	\$21,825
Student Loan(s) - Repayment Necessary			
	PAL	SPRING	TOTAL
COURT DIRECT LOAN	\$1,750	\$1,750	\$3,500
UNSUB DIRECT LOAN	\$1,000	\$1,000	\$2,000
Total	\$2,750	\$2,750	\$5,500

Your overall fine package, includi scholarships and le exceed \$41,992 for academic v

Don't forget to Entrance Counselin Master Promisso www.studentk How much is gift aid? – I don't have to pay it back.

How much is self-help aid? – I will have to pay it back or earn it.

What are the total costs and how much will I owe the school?

In addition, you are eligible to earn up to \$3,000, half each semester, through the Federal Work Study Program. be forthcoming from the Career Center. Work Study funds are not guaranteed and should not be counted on for balance. Students employed through the Federal Work Study Program will be paid monthly based on the r worked.

The RMU Grant has been provided to assist you with a portion of your unmet financial need. If you become forms of ald, not listed above, we are required to re-evaluate your eligibility for all or a portion of this grant. Sign financial need or a change in housing status can impact eligibility for this award.

Your financial aid eligibility is based on information you reported on the FAFSA. Awards are subject to change diverification process, your enrollment status, satisfactory academic progress, athletic and other institutional scholar the assumed availability of funds from federal, state, institutional and other sources. Eligibility and renew institutional grants and scholarships can be found online at www.rmu.edu/finaid.

Your anticipated charges and aid are based upon the assumption that you will be full-time, Undeclared Business major, living On Campus. Standard charges were assumed A charge in the process and may result in an adjustment to your aid eligibility and to the left charges presented below. Please note that Federal student loan engaging minus applicable loan origination of a, will be included in this calculation.

\$27414 Tuition and Fees \$10440 Room and Board \$27270 Total Aid \$10584 Estimated Balance

# Where does the money come from?



Family resources



Private scholarships or grants



**Educational Loans** 



Money from colleges



Federal or State financial aid

## Gift aid (do not repay)

- Pell Grant (max \$6,095)
- SEOG
- TEACH Grant
- Iraq and Afghanistan
   Service Grant
- Americorps
- GI Bill

- PA State Grant (max \$4318)
  - » (OH, DE, MA, VT, WV, and DC)
- EAP
- Chafee Grant
- Blind or Deaf Beneficiary Grant
- Postsecondary Educational Gratuity Program
- PATH
- PA TIP
- RTSS

For more information: studentaid.ed.gov, americacorps.gov, pheaa.org, or gibill.va.gov

## Self-help aid (must work to earn or repay)

## Work Study

» Say "yes" to work study question on the FAFSA

## Loans

- » Federal Direct Stafford Loans
- » PLUS Loans
- » Private/Alternative Education Loans



# \$37,000







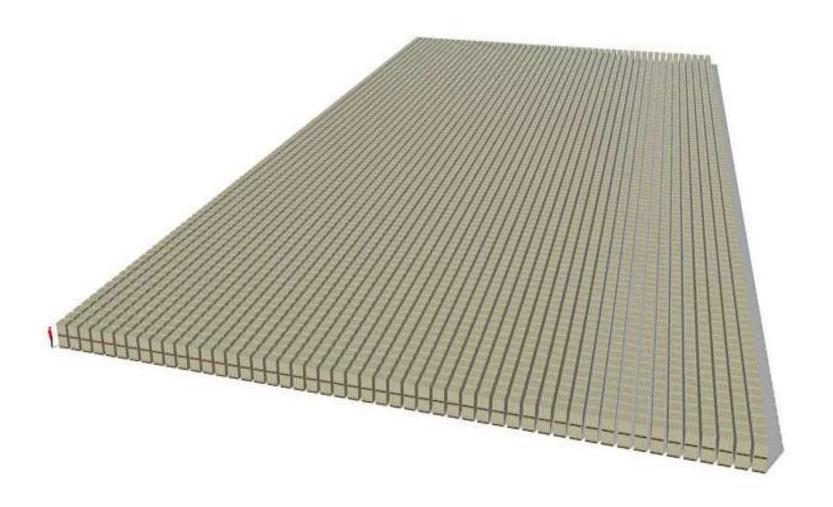


Average student indebtedness for graduates of the class of 2016.

## What does a \$1 million look like?



## What does \$1 Trillion look like?



## Repayment Examples



Loan Balance: \$37,000.00
Adjusted Loan Balance: \$37,400.18
Loan Interest Rate: 5.04%
Loan Fees: 1.07%
Loan Term: 10 years
Minimum Payment: \$50.00
Total Years in College: 4 years

Monthly Loan Payment: \$397.51 Number of Payments: 120

\$9,250.00

Average Debt per Year:

Cumulative Payments: \$47,701.22 Total Interest Paid: \$10,701.22 It is estimated that you would need an annual salary of \$47,701 to be able to afford this loan payment.

Source: finaid.org

## Repayment Examples



Loan Balance: \$18,500.00

Adjusted Loan Balance: \$18,700.09

Loan Interest Rate: 5.04%

Loan Fees: 1.07%

Loan Term: 10 years

Minimum Payment: \$50.00

Total Years in College: 4 years

Average Debt per Year: \$4,625.00

Monthly Loan Payment: \$198.76

Number of Payments: 120

Cumulative Payments: \$23,850.43

Total Interest Paid: \$5,350.43

It is estimated that you would need an annual salary of \$23,851 to be able to afford this loan payment.

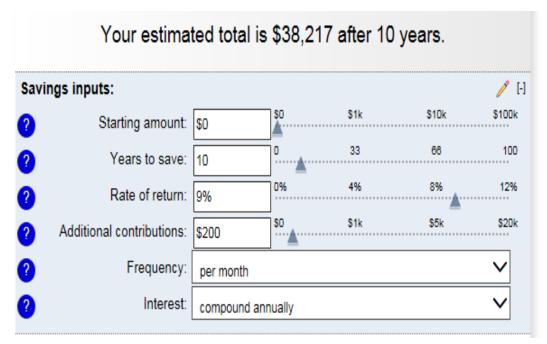
Source: finaid.org



## **Opportunity Cost**



What if the student invested the extra \$200 per month for 10 years instead into a Roth IRA?

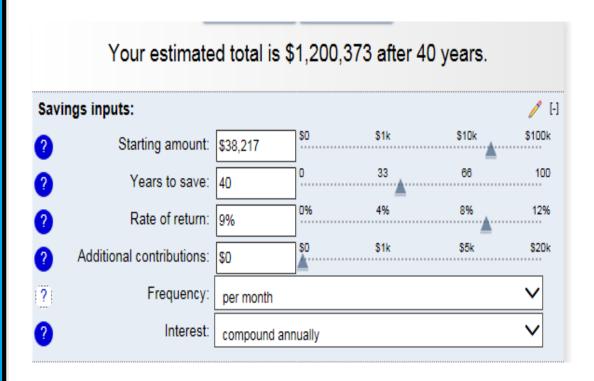


Source: bankrate.com

## **Opportunity Cost**



What if they never invested another penny but saved it until retirement 40 years late (age 72).



Source: bankrate.com

## Studentloans.gov

## Federal Student Aid

PROUD SPONSOR of the AMERICAN MIND™ StudentLoans.gov

English | Español

My Account

Getting Loans

Tools and Resources

Managing Repayment

FAOs

Contact Us

Log in with your **FSA ID and** complete your **Master Promissory** Note (MPN) and **Entrance** Counseling.



As of May 10, 2015 you must have a verified FSA ID (Username & Password) instead of a PIN to log in to StudentLoans.gov.

Create an FSA ID.

If you have a verified FSA ID, log in to StudentLoans.gov.

Log In



ergraduate Students

Graduate/Professional



Repayment and Consolidation

#### ent Loan Process

Complete the Free Application for Federal Student Aid (FAFSA®) at www.FAFSA.gov.

This is your first step in getting student aid. You must do this every

#### What Can I Do When I Log In?

Complete Entrance Counseling

Students

- Complete Direct Subsidized/Unsubsidized Loan Master Promissory
- Complete Financial Awareness Counseling
- Complete Exit Counseling
- Use the Repayment Estimator
- Complete TEACH Grant Agreement to Serve and TEACH Counseling

#### Watch to Learn More!



- · Myths About Financial Aid
- · Overview Of The Financial Aid Process
- Budgeting
- Responsible Borrowing

## **Direct Stafford Loans**

- » Subsidized no interest while in school
  - Interest will be charged after an interest-free, 6month-grace period
  - 5.045% fixed rate for loans between 7/1/18 and 6/30/19
  - \*1.066% origination fee deducted at disbursement
- » <u>Unsubsidized</u> interest accrues in school and grace
  - 5.045% fixed rate for loans between 7/1/17 and 6/30/18
  - \*1.066% origination fee deducted at disbursement
  - \*Gross loan amount of \$5500 will be \$5441.37
  - » Interest rate adjusted annually and capped at 8.25%

## Calculating Accrued Interest

To calculate your daily interest accrual, use the following formula:

Interest rate x current principal balance ÷ number of days in the year= daily interest

#### **Example:**

Sara Student has a \$2,000 current principal balance and 5.045% interest rate this year. Using the formula:

 $-.0505 \times $2,000 \div 365 = $0.28 (~$25.20 quarterly interest)$ 

What if she borrowed \$10,000?

.0505 x \$10,000 ÷ 365 = \$1.38 daily (~\$124.20 quarterly interest)

## Loan Servicer









nelnet.com

## **Undergraduate Loan Limits**

## Dependent UG Annual Loan Limits

(not including students whose parents are unable to borrow under the PLUS Program)

First Year	<b>\$5,500</b> of which no more than <b>\$3500</b> may be subsidized
Second Year	\$6,500 of which no more than \$4,500 may be subsidized
Third Year and Beyond	\$7,500 of which no more than \$5,500 may be subsidized

## Undergraduate Loan Limits – cont'd.

## **Independent UG Annual Loan Limits**

and Dependent Students whose Parents cannot borrower PLUS

First Year	\$9,500 of which no more than \$3,500 may be subsidized	
Second Year	\$10,500 of which no more than \$4,500 may be subsidized	
Third Year and beyond	\$12,500 of which no more than \$5,500 may be subsidized	
Graduate or Professional Students		All Unsub: \$20,500

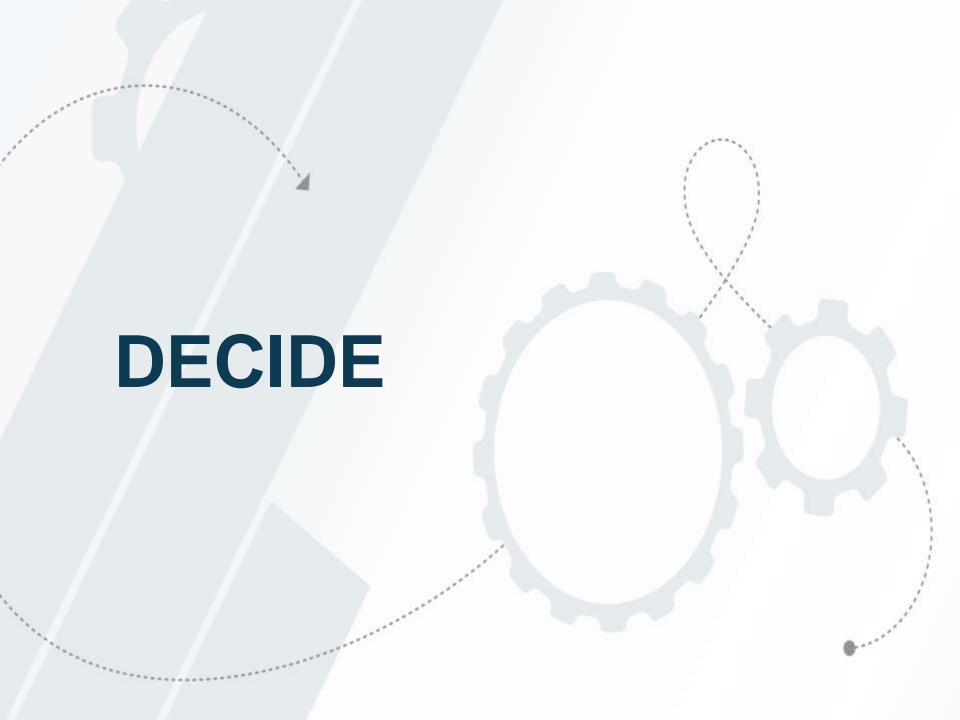
## **Direct PLUS Loans**

- Parent is the borrower
- Credit check is required
- Cost minus financial aid received (max)
- Repayment begins 60 days after disbursement
  - » Parent can choose to defer payments while student is enrolled
- Interest/Fees: 7.6% and 4.264% fee AY 18/19
- Apply at <u>www.studentloans.gov</u>

## **Private Loans**



- Nonfederal loans, made by a lender such as a bank or other business.
- Student borrows in his or her own name usually with a cosigner.
- Fees, interest rates, loan amounts, and repayment provisions vary by lender and are generally higher than federal student loans.
- Compare loans before making choice and read the fine print!



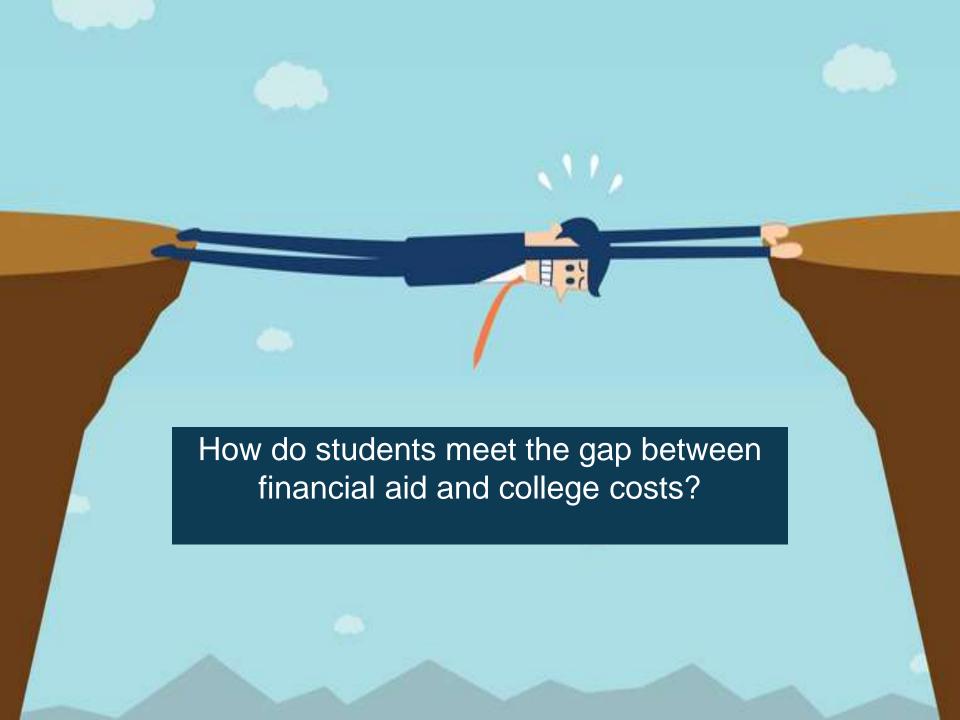


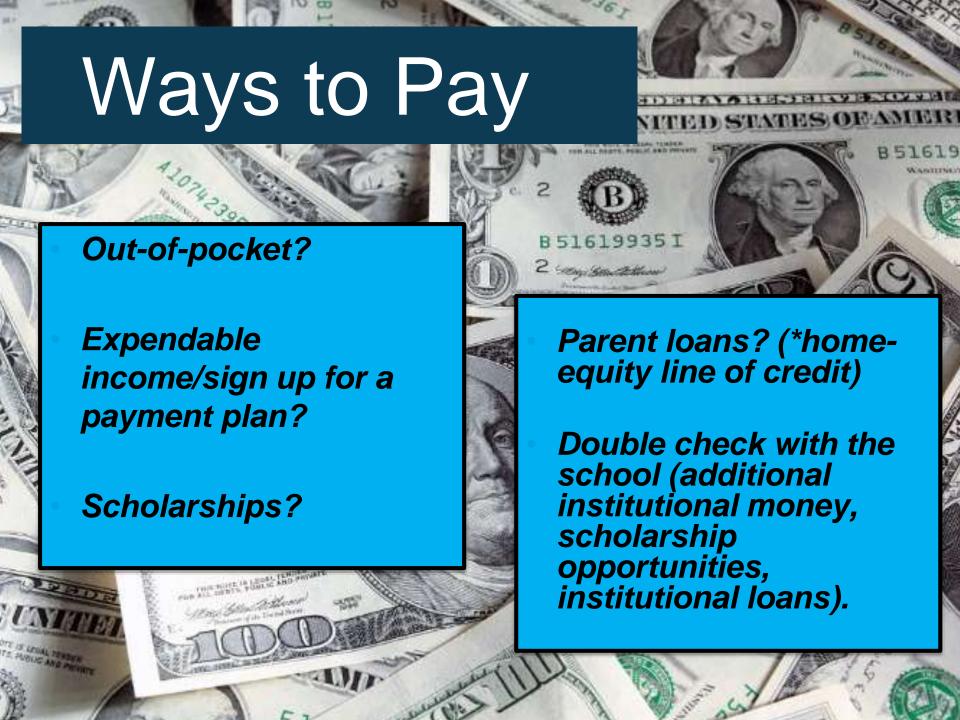
Review and consider all options. Sometimes the best fit is not the first school choice.

## **Determining Affordability**

 Approach this process as <u>you are buying an</u> EDUCATION.

- Apply everywhere you want, but be open minded and give yourself options.
- Think in terms of yesterday's money, today's money, and tomorrow's money.
- Have discussions as a family.





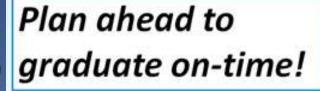
## Ways to Save











RAs

Buy used text books, rent them or go online to find them cheaper!





meal plan.

Ask about a cheaper

## Beware of the 5 or 6 year plan!

- 5<sup>th</sup> year will cost 20-25% more than your first year
- Loss of institutional funds after 4 years

Loss of State Grant eligibility after 4 years

 Run out of federal loan eligibility (capped at \$31,000 for undergraduate students)

## What should you do now?



Apply for FSA IDs.



Complete a practice FAFSA on the FAFSA4Caster on <u>FAFSA.gov</u> to see if you might qualify for grants.



Apply for scholarships!



Visit <u>mysmartborrowing.org</u> to start budget planning for each school choice.



Retake SATs or ACTs.

## **Timeline**



- Admission applications start in September of senior year in hs
- FAFSA October 1 of senior year in hs
- Decide by May 1 of senior year in hs
- Pay deposit
- Billing in July for fall; Payment usually due in August How are you going to pay the balance?
  Payment plans; PLUS or alternative loans; 529
  Plan or other savings?
- Has anything changed since you filed the FAFSA? (divorce, job loss, death of parent)

## Resources

- FAFSA.gov
  - » Questions about FAFSA or FSA ID
    - · 800.433.3243
- PHEAA.org
  - » Questions about the State Grant Form
    - · 800.692.7392
- Studentloans.gov information on federal loans
- Nslds.ed.gov information on your specific federal loans



### **Contact Information**

# Dr. Kimberly McCurdy kmccurdy@pheaa.org



